

بيروت في ٢٤/٣/٢٠١٦

رقم ٤٦/٢٠١٦/٤٢٥٣

حضرة الزميل الكريم،

تحية طيبة وبعد،

الموضوع: مؤتمر بحري عالمي ومعرض بحري مصاحب له Maritime Transportation

”MT 2020“ من تنظيم الاتحاد العربي لغرف الملاحة البحرية،

في القاهرة- مصر في ١٠/١٢ أيار (مايو) ٢٠١٦.

يرجى أخذ العلم أن الاتحاد العربي لغرف الملاحة البحرية ينظم بالتعاون مع الجمعية العربية للملاحة والمكاتب الدولية ”ITOLEAD“ و ”Maricon House Partner“ مؤتمرا بحريا عالميا ومعرضا مصاحباً له ”Maritime Transportation “MT 2020، وذلك في العاصمة المصرية القاهرة، خلال الفترة الواقعة بين ١٠ و ١٢ أيار (مايو) ٢٠١٦.

ويشارك في المؤتمر والمعرض غرف الملاحة والوكلاء البحريون ووسطاء النقل والشركات اللوجستية وأحواض بناء السفن على الصعيدين العربي والدولي، ويسرنا أن نرسل لكم ربطا البرنامج المبدئي مع البيانات ووثيقة التسجيل الخاصة بالمؤتمر والمعرض.

نرجو من الزميل الذي يهمله المشاركة في المؤتمر، الاتصال بأمانة سر الغرفة.

وتفضلوا بقبول فائق الاحترام

رئيس الغرفة الدولية للملاحة في بيروت

النائب الاول لرئيس الاتحاد العربي لغرف الملاحة البحرية

ايلى اميل زخور

ربط: الاوراق المتعلقة بالمؤتمر.



Organisers



Arab Federation of
Chambers of shipping



Arab Institute of
Navigation



ITOLEAD



Maricon House Partner

Maritime Transportation

MT 2020

The Maritime Industry - a Collective Picture of the Future
Heading Fast Towards Year 2020 ... and Beyond

10 - 12 May 2016

Concorde El Salam Hotel
Cairo

International Conference & Exhibition

mt2020.ainegypt.org



CONFERENCE

Focus

- Through presentations, interactive discussions and small case studies the focus on this conference will be to give all a chance to see the collective picture of the maritime industry - and to be able to set such collective picture in perspective of
 - the future
 - the Middle East Region.



Priliminary Conference Programme



Monday 9 May 2016 (Pre - Conference)

- 1600 – 1800 Registration
 1700 – 1900 AFCS meeting (by invitation only)
 1900 – 2100 *Cocktail Reception - Hotel Concord El Salam Cairo*

Day One: Tuesday 10 May 2016

0800 – 0900 *Registration*

0900 – 1000 *Opening Session and Welcome Speeches by Top-influencers of Egypt & the Suez Canal, and the Arab League*

0900 – 0910 Opening/Welcome
 Conference Chairman R. Admiral/ M. Hatem El Kady, AFCS Chairman

Welcome by *(can be subject to last minute change)*

0910 – 0920	President of AASTMT	Prof. Dr. Ismail Abdel Ghafar
0920 – 0930	Assistant Secretary General Arab League	Ambassador, Prof. Dr. Mohamed El Tweegri
0930 – 0940	United Arab Economic Council	Ambassador, Mohamed El Rabee
0940 – 0950	Minister of Supply and Interior Trade	HE Prof. Dr. Khaled Hanafy
0950 – 1000	President of Suez Canal Authority	HE Admiral/ Mohab Mamish

1000-1030 *Opening of the Exhibition - and coffee break*

Session I

1030 – 1230 *The Future of Egypt – seen in an international perspective*

1030-1050	Presentation – Egypt 2030	HE Prof. Dr. Asharaf El-Araby Minister of Planning of Egypt
1050-1120	Law & Investment Law	HE Prof. Dr. Gamal Nada Head of Egyptian Council of State
1120-1140	Suez Canal Economic Zone	HE Prof. Dr. Ahemd Darwish, Head of the Suez Canal Economic Zone
1140-1200	Egypt's Vision for Transport 2030	HE Prof. Dr. Saad al-Gioushy Minister of Transport of Egypt

1200-1230 1-1 Discussion, Discussion (All), Q&A

1230-1300 *Coffee Break*

International Conference and Exhibition

Maritime Transportation 2020

Cairo – Egypt, 10-12 May 2016

Concorde El Salam Hotel



Session II

1300 - 1415 *General Drivers, Challenges and Possibilities*

- 1300-1325 General drivers, challenges and possibilities of today and tomorrow
- incl. Regulators & Maritime Bodies (Steering, innovation, Prediction) ITOLEAD/MarconHouse partner
- 1325-1345 The future role of Shipbrokers and Agents FONASBA
- 1345-1415 Discussion & Q&A – Incl. A short case study

1415-1515 *Lunch*

Session III

1515 - 1700 *Other drivers (Finances, Energy, Sustainability)*

- 1515 – 1545 The new drivers of ship financing, shipbuilding and recycling
- 1545-1620 The Future’s Energy Mix DNVGL
- 1620-1635 1-1 discussion combining the two presentations
- 1635-1700 Discussion ALL & Q&A – Incl. a short case study

1900-2100 *Gala Dinner at the Hotel*

Day Two: Wednesday 11 May 2016

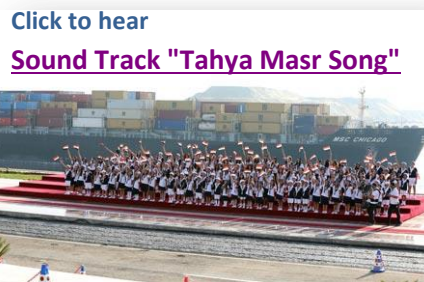
0800-0900 *Morning Coffee*

Session IV

0900 - 1030 *Information Technology still means: Information + Technology*

- 0900-0930 The future scenario linked to IT development and Big Data
- 0930-1000 Maritime Distance Learning in Egypt – and internationally Arab Academy of Science, Technology & Maritime Transportation
- 1000-1030 Discussion & Q&A – Incl. A short case study

1030-1700 *Excursions: Visit to Suez Canal (ALL)* - Incl. a presentation on Blue Valley





Day Three: Thursday 12 May 2016

Session V

0900 - 1030 The Market - Today and in the future

0900-1030 Presentations, 1-1 Discussion, Discussion (All), Case Study

0900-1000 The Market – what's facts and what's uncertain?

1000-1030 Discussion & Q&A – Incl. A short case study

1030-1100 Coffee Break

Session VI

1100 - 1230 Actively including the exhibitors - Where are Your Diamonds?

1100-1200 Visiting the Exhibition Area ...with new eyes ALL

1200-1230 Discussion:
What did you see - What was important to you - and Why?

1230-1330 Lunch

Session VII

1330 - 1500 An area to be used, explored and developed

1330-1400 The Development and Future Needs of the Cruise Line Industry

1400-1430 The Future of the Suez Canal Economic Zone, Egypt, Arab League Countries / MENA - A threat or a major possibility? Alexandria Chamber of Shipping

1430 - 1500 Discussion & Q&A - Incl. a short case study

1500 - 1530 Break

Session VIII

1530 - 1645 Voluntary/Strictly private assessment.

1530-1545 Introduction to, and preparing for a short Assessment

1545-1630 Assessment (Strictly Private)

1630-1645 Q&A

Session IX

1630-1645 Wrap up from all three days

1645-1700 Closing ceremony

Maritime Transportation 2020 Cairo, Egypt, 10-12 May 2016



Sponsorship Fees in USD & Sponsorship Plan

Platinum Sponsor	USD 15000
Golden Sponsor	USD 10000
Silver Sponsor	USD 5000

Sponsorship Privileges	Platinum Sponsor	Golden Sponsor	Silver Sponsor
Honoring at the Reception	√	√	√
Providing the company's representative a first row seat at the opening ceremony	√	√	√
Sponsor's ad on our media partner	√	√	√
Sponsor's name & logo on all advertising material and website	√	√	√
Inviting the company's representatives to the Gala dinner	3	2	1
A discount on a booth in the conference's exhibition in case the company would like to participate as well as including sponsor's name and logo in exhibition halls	Free	50%	25%
Sponsor's name and logo on every conference bag received by participants, as well as your company receiving free bags	√	√	
Free invitations to all the conference's sessions	3	2	1
Distributing the sponsor's advertising material in the participants' bags for the platinum sponsor	√	√	
Distributing the sponsor's advertising material through the reception hall of the conference	√	√	√
Exclusively hosting the Gala dinner	√		
An ad in the exhibition brochure	2 pages	1 page	1/2 page
Sponsor can use the conference's logo to promote its products	6 months	3 months	1 month



Exhibition Form

The Exhibition is organized for Local and international shipyards, ports, shipping agencies, logistics companies and chambers of shipping who want to take this opportunity to show and present their products for potential customers.

Exhibition Fees

USD 3000 per unit about (6 Sqm), Fee includes:

- 1 Table
- 2 Chairs
- Power connection (220 volt.)
- **ONE** free registration for the full conference

Exhibitor	.....
Organization Address	.....
Telephone (Include country and area codes)	.....
Fax (Include country and area codes)	.....
Cell phone	.....
E – mail:	.....
Name of your organization (in short)	.....
Contact person	.....
Person (s) responsible for the stand	.....
Booth Number	.....



Methods of Payment

<p>1. <u>Bank Transfer:</u></p> <p>CIB Commercial International Bank, Sultan Hussein</p> <p>Branch Alexandria – Egypt.</p> <p>Beneficiary: Arab Federation of Chambers of Shipping.</p> <p>Account No.: 100005794457</p> <p>Swift Code: CIBEEGCX003</p>	
<p>2. <u>Card :</u> American Express Maser Visa</p> <p style="text-align: center;"><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></p> <p>Please debit my credit card Amount Euro _____</p> <p>Card Number : _____</p> <p>Card Expiry Date: _____ Security Number (CSV) _____</p> <p>Name of Card Holder (please print clearly): _____</p> <p>Credit card Billing address if different from above: _____</p> <p>Signature of cardholder: _____</p>	
<p>3. <u>Cash payment on the registration desk</u></p>	

NOTES:

- Reservations and payment are arranged through the conference executive committee.
- Copies of bank transfer details should be sent by email to:

ain@aast.edu; info@arabfcs.org

- If payment is made by credit card a surcharge of 3% will be added to cover the cost of processing such payments
- In case of cancellation you will bear the transfer charge.

Signature: **Date:**



Registration Form

Title (circle one): Prof., Dr., Capt., Eng., Mr., Mrs., Ms., Other: _____

Name: First: _____ Middle: _____ Last: _____

Organization: _____

Address: _____

City/State: _____ Country: _____

Telephone: _____ Fax: _____ (Include country and area codes)

Cell phone: _____ E – mail: _____

Name of your organization (in short): _____

Name to be used on Tag Name: _____

Accompanying Person(s) information

Name / Title _____

Please fill your registration putting this sign (v) on your choice

Conference Registration Fees:

Early Bird (registration before 11 April, 2016)

Participant	USD 600	
2 or more Participants (same company)	USD 500	
AFCS members	USD 350	
Spouse	USD 350	

Registration after 10 April, 2016

Participant	USD 700	
2 or more Participants (same company)	USD 600	
AFCS members	USD 450	
Spouse	USD 350	



Registration Includes: –

- Welcome Reception on May 09, 2016
- Attendance of technical sessions and exhibition and Suez Canal visit
- Conference proceedings
- Refreshments and lunches during the conference days.
- Gala Dinner

Spouse Registration Includes: –

- Welcome Reception on May 09, 2016
- Special Visits program and Suez Canal visit
- Refreshments and lunches during the conference days.
- Gala Dinner



Concorde El Salam Hotel Cairo

Hotel Reservation

Located in Heliopolis, Cairo's most elegant suburb, the **Concorde El Salam Hotel Cairo** is just 10 minutes from Cairo International Airport and just 25 minutes from downtown Cairo. The renowned Egyptian Museum is only 15 kilometers away from the hotel.

Enjoy plush, comfortable rooms that are well furnished with rich fabrics and traditional touches; Air conditioning, mini – bar, satellite television, direct – dial telephone and safe, one king or two twin beds.

Special rates are available **bed and breakfast per room per night** all inclusive to the conference participants:

Rate	Room
130 USD	Single (1 adult) /night
145 USD	Double (2 adults) / night

Reservation Details

Estimated date of arrival	
Estimated date of departure	
Number of Nights	

Reservations for the hotel through K.T travel.

Tel/fax: 03 4839727 – 03 485530 / Email: [outgoing@kt – travel.com](mailto:outgoing@kt-travel.com)



Floor plan – International exhibition area
(For regional exhibitors, please contact the conference organizer for further information)

